

19th Annual TMPAA Summit:

Forward Thinking Future Ready



TARGET  MARKETS
Program Administrators Association

Today's Agenda

7:00 am Networking Breakfast

8:30 – 10:00 am General Session

- CPL Presentation
- The Changing Carrier Model – PA
Access to Third Party Capital Partners

10:30 am The Management Discipline
of Listening

11:30 am Box Lunch Available

CPL Designation

Requirements to receive the Certified Programs Leader (CPL) Designation:

- Successful completion of all University courses
- 5 years total experience in Insurance
- 2 years experience in a Program Leadership Role **OR** 5 years as a Program Underwriter **OR** 5 years as a Vendor in a technical position serving the program business industry
- Absence of any ethical violations

CPL Recipients

- James T. Brown,
EPG Insurance
- Paulo Castro,
Risico Insurance Services
- Michael Fiesler,
E.O.X. Vantage
- Chike Heverly,
Munich Re Specialty Insurance
- Kramer Hendricks,
Avant, LLC
- John Kennedy,
ARA Insurance
- Marie Lindsey,
Minico Insurance Agency
- Chris Nelson,
Minico Insurance Agency
- Kayla Taylor,
Business Risk Partners

CPL Recipients

- George Bucur,
Marsh, Berry & Co.
- Melissa Dreyer,
QBE North America
- Stephanie Keller,
Snow Removal Insurance Brokerage
- Jacob Loftin,
Munich Re Specialty Insurance
- Stephanie Panico,
QBE North America
- Matthew Peterson,
Snow Removal Insurance Brokerage



The Changing Carrier Model – PA Access to Third Party Partners



Gavin Brennan,
BMS Re US



Dan Case,
State National Companies



David Johnson,
Topsail Holdings



Tony Barner,
Accredited Surety and
Casualty Company

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