

Welcome to the 12th Annual TMPAA Summit

Where Program Business Gets Done

DECISION 2012



Get business done



Business as usual



CPL Designation

Requirements to receive the Designation of Certified Programs Leader (CPL):

- Successful completion of all 12 Target University courses
- Five years total experience in Insurance
- Two years experience in a Program Leadership Role (*Manager, Supervisor, Officer*)
- Absence of any ethical violations



Target University

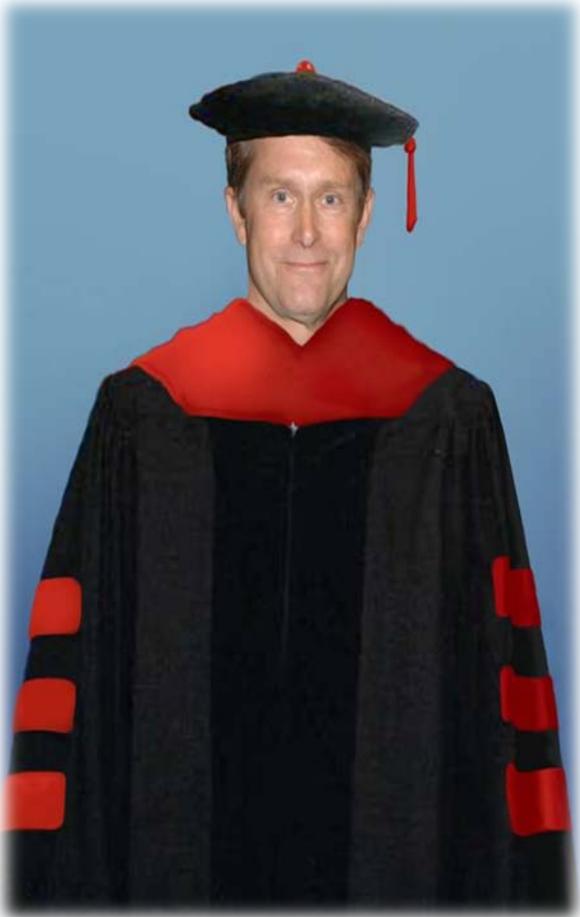


Special thank to our University Partner





First TMPAA CPL Designation



TARGET
UNIVERSITY 
Program Business Education

Dean Thompson

A/V Sponsor



Commercial Affinity



October 2012 CPL Recipients

Greg Thompson

- THOMCO

Kim Ayala – Landscape
Contractors Insurance

Jeffrey Gauthier

Carolyn Miller

Julie Roberts

- Great American
Insurance Company

Joseph Peloso

Penelope Thomas

Michael Bachman

Deborah Francis

- Liberty International
Underwriters

A/V Sponsor



Commercial Affinity



Today's Agenda

10:00am & 11:00am **Program Administrator
Panel – *Website Development for your Agency***

10:00am & 11:00am **ABC's of RPG's**

Happy Halloween



12:00pm **Networking
Lunch/Costume Contest**

A/V Sponsor



Commercial Affinity



- WELCOME -



Industry Speaker
Vincent J. Dowling

Sponsored by

Munich RE

