

The Program Business World is Gathering in Scottsdale

*Welcome to the 14th
Annual TMPAA Summit*





CPL Designation

Requirements to receive the Designation of Certified Programs Leader (CPL):

- Successful completion of all 12 University courses
- 5 years total experience in Insurance
- 2 years experience in a Program Leadership Role **OR** 5 years as a Program Underwriter **OR** 5 years as a Vendor in a technical position serving the program business industry
- Absence of any ethical violations



CPL Recipients

- **Barbara A. Bartson** –
Great American Insurance Group
- **Linda Boborodea** –
Business Risk Partners
- **Elisa Higgs** – *Markel Programs*
- **Albert Leung** – *Distinguished Programs*
- **Brian M. Thiemer** – *Affinity Agency Group*
- **Margaret Valverde** – *Distinguished Programs*





Target University Subsidy

Thank you to XL Group for providing a \$150 educational incentive to all program administrator members that purchased the 12-course package this year.

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Today's Agenda

- 10:00 am **Mergers & Acquisitions in the Program Industry Segment: "Positioning Your Firm for Success"**
- 10:00 am **Technology Vendor Selection – How to Ensure a Successful Partnership**
- 11:00 am **Focus on Emerging Exposures: Drones and Autonomous Vehicles**
- 11:00 am **Actuarial Adventure: A peek behind the curtain at how actuaries develop their estimates**
- 12:00 p.m. **Networking Lunch**

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WELCOME



Industry Speaker

Stephen Catlin

Chief Executive and Deputy Chairman,
Catlin Group Limited

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