

add VIDEO to your marketing



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The next 60 minutes can transform your marketing strategy.

(trust us, we've done it!)

of internet traffic by 2020

82%



4x as many consumers would rather watch a video about a product than read about it (59% of executives agree!)

75% of executives watch work-related video on business websites each week

90% of viewers say product videos are helpful in the decision process

92% of mobile video watchers share videos with others

hubspot

Video isn't leaving anytime soon.

Flex your video muscle.





Equipment: You don't need much

Filming: Avoid rookie mistakes

Design: Work smarter for more viewers

Post Production: Tools for beginners

Integration: Use and re-use

EQUIPMENT Camera Lights

Audio

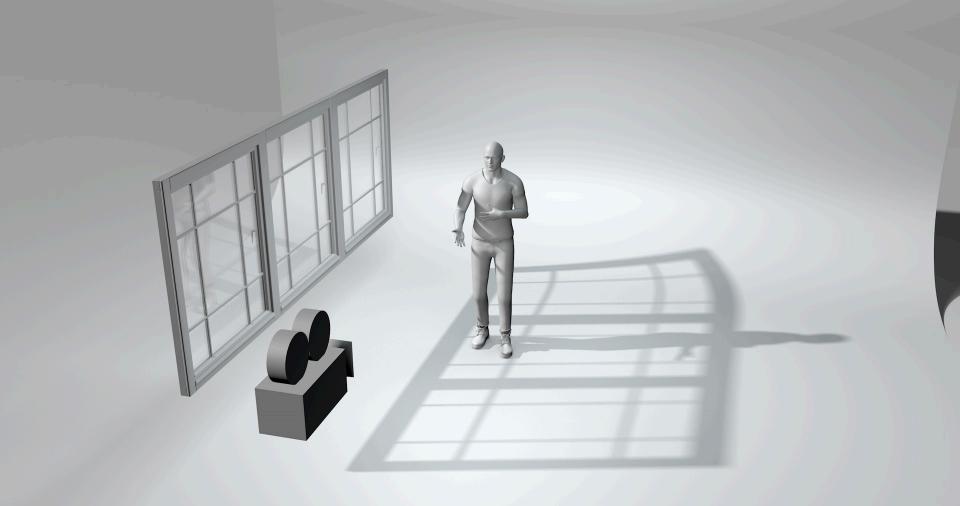








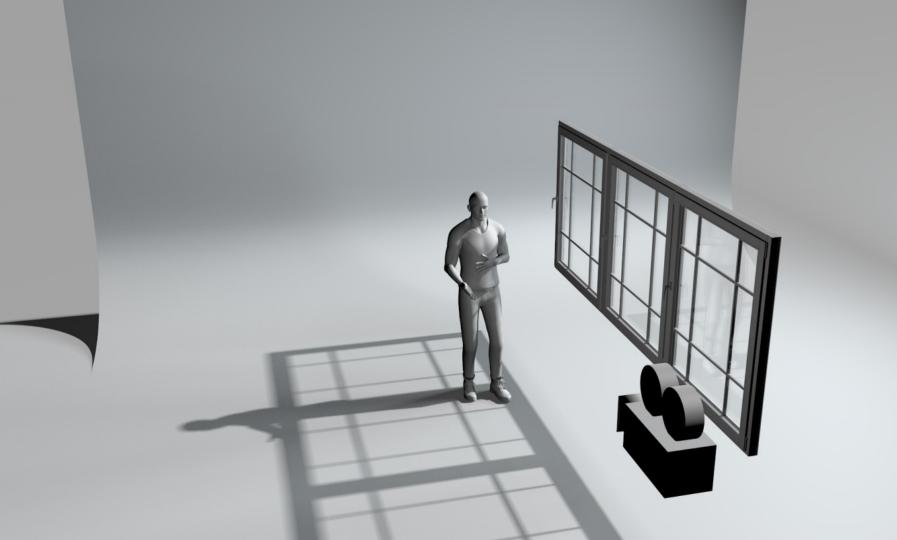
Lighting AUDIO

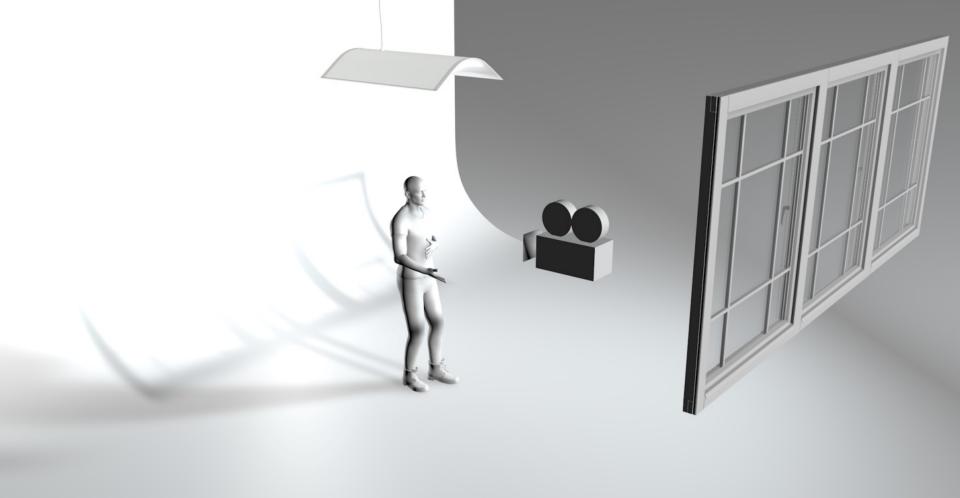




Boating Safety Tips

What you need to know before your boat hits the water.









Design for Viewership





PLAN

Audience

Content

- Educational
- Explainer
- Stories
- Live action
- Reaction



PREP

Concise Notes > Script SME = Natural Simplicity: words, set, props, etc.



POLISH

Refine to 1 minute

- 20% of viewers quit after 10 seconds
- 60% gone by 2 minutes
 Hook fast

Show value

Post Production

Adobe After Effects, Adobe Premiere, Elements, Adobe Premiere Pro, Adobe Presenter Video **Express screencast, Autodesk Flame, Autodesk** Smoke, Avid Media Composer, AVS Video Editor, Camtasia Studio screencast, Corel VideoStudio, Cyberlink PowerDirector, DaVinci Resolve Studio, Edius, Final Cut Pro X, FORsceneHarris Broadcast Velocity, iMovie, Kaltura, Magix Movie Edit Pro, Magix Vegas Pro, Sony Vegas Pro, Media 100, Montage Extreme, MPEG Video Wizard DVD muvee, **Reveal Pinnacle Studio, Roxio Creator, SGO** \mathbf{N}

INTEGRATION Give your video some legs



SOCIAL

Live Stream 120 shares 4500+ views

Filmed in 1 minute Tagged influencers



SOCIAL

Timely / Relevant 200+ shares 150,000+ views

Encouraged sharing Assisted our audience

85% of Facebook video views take place with no sound!



SOCIAL

Educational 75+ shares 5000+ views

Quick hook with humor Related to audience

Personal Umbrella Insurance

SOCIAL

Explainer 2 shares 270 views

Explained a service Smaller audience – had to have an interest

VFIS Sales Team



MEET TROY

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WEBSITE

Let's Talk: Preventing Child Abuse in Your Organization



View the preview above or on YouTube

Landing page



A Division of Glatfelter Insurance Group

DRONE COVERAGE HAS LANDED

Starting June 1, VFIS clients will automatically receive drone coverage as a part of their policy at no additional cost. Coverage includes repair or replacement, general and excess liability for drones that are owned, operated, rented or loaned to an emergency service organization.

For more info, or to find out if this will be included in your policy, please contact us.

CONTACT US

EMAIL

What We Quote

Learn about the municipality business we specialize in.



Using 'video' in subject:

- 19% higher open rate
- 65% higher click through rate
- 26% less unsubscribes

RESULTS

Plays/Views

