

13th Annual

TMPAA Summit



Where Program Business Gets





State of the Association

403 Members

277 Program Administrator Members

53 Carrier Members

73 Vendor Members



Program Administrators Association



New Agency Members

- AFC Insurance
- Align General
- Anchor Bay Insurance Managers, Inc.
- Athos Insurance Services
- Besnard & Associates
- BNK Insurance Services
- Christian-Baker Co.
- Conway E&S, Inc.
- Custom Harvest Insurance, Ltd.
- Edward E. Hall & Co.
- The Holdren Insurance Group
- Hotchkiss Insurance Programs
- Ink Underwriting
- Irwin Siegel Agency, Inc.



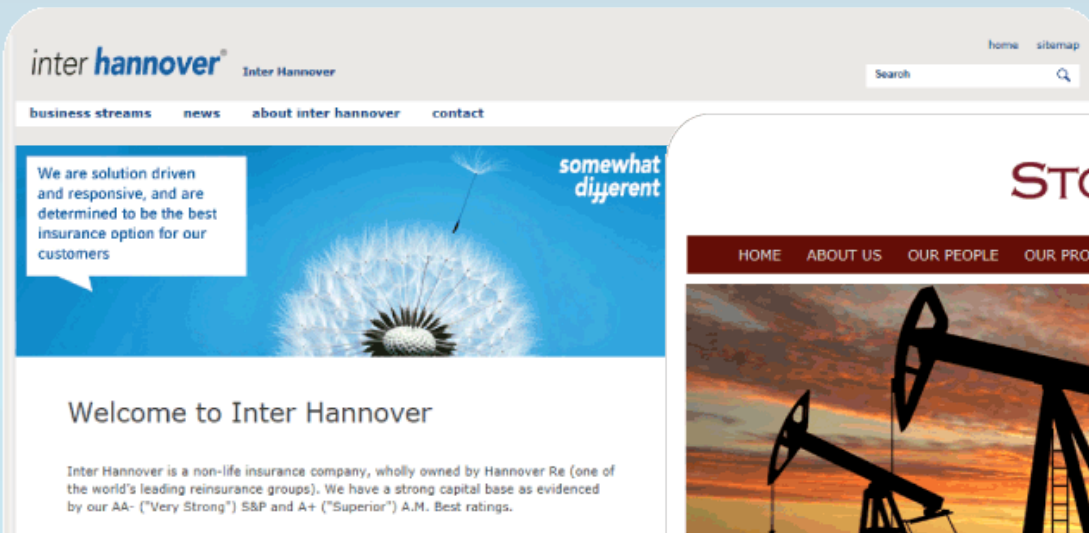
New Agency Members

- MRM Group
- NASW Assurance Services
- Pioneer Programs
- Presidio Excess Insurance Services, Inc.
- Region Insurance Services Co. (RISCOM)
- Resort Hotel Insurance Services
- Risk Transfer
- Russell Bond & Co., Inc.
- Southwest Truck Insurance Agency, Inc.
- Wellington Risk Insurance Agency
- Western Experts in Transportation



New Carriers

- Inter Hannover
- Stonewood Insurance Companies





New Vendors

- Brown & Joseph, Ltd.
- Insurity
- Medcor
- Oceanwide, Inc.
- Premium Assignment Corporation – STRH
- Republic Capital Claims Administrators Inc. (RCCA)
- WeiserMazars LLP





Summit Sponsors

GOLD SPONSORS





Summit Sponsors

Silver

- Allianz
- Gallagher Bassett
- Paradigm Outcomes
- Philadelphia Insurance Companies
- Rough Notes
- SPARTA
- Travelers
- Western Litigation

Bronze

- Great American Insurance
- Instec
- Lloyd's America
- NARS
- NetRate
- OneBeacon
- Risk & Insurance
- Western World



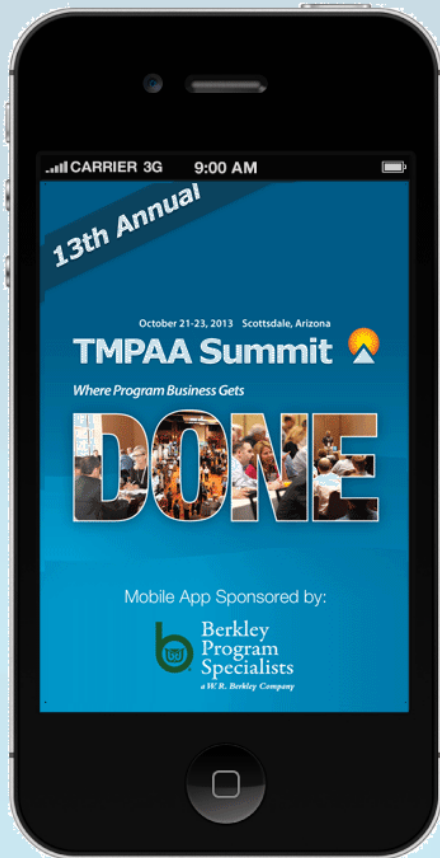
Golf Sponsors

Tournament Sponsor: **Rough Notes**

- York
- Wilson Elser
- TYSERS
- Meadowbrook
- Milliman
- Allianz
- Willis Programs
- Fulcrum Insurance
- Berkley Program Specialists
- Glynn General
- US Assure
- NetRate
- Zurich
- QBE
- Breckenridge



Did you download our app?



Get meeting information at your fingertips!

Search “**TMPAA Summit**” in the app store to download. Sign in with your email address and the password: tmpaa13



Program Business Study

- Increased Study Participation
 - 214 PA's / 42 Carriers
- Growth of 10.8% to 27.4 Billion in Premium
- 1,000 Program Administrators representing 2,075 unique programs

Sponsored by:



SCOTTSDALE INSURANCE COMPANY®



Western Heritage
Insurance Company®



TMPAA Charities



Please take a few minutes during the meeting to pack a box or write a note to a service person. TMPAA Charities has purchased 150 packages for deployed military men and women and now we need ***YOU!***



TMPAA Charities

Funding Proposals

- Education
- Business Incubation



Recent Beneficiaries

- St. Joseph's University Academy of Risk Management
- United Way Sage Community Scholar Program, Irvine, CA
- Covenant House of CA, Career Education Center
- Veritas Preparatory Charter School for at risk students
- Children's Craniofacial Association, Integration Education Program



TMPAA Charities

4th Annual Casino Night– to benefit TMPAA Charities and the American Red Cross



TONIGHT

9pm-Midnight

Entertainment will be provided by a world class illusionist

TMPAA
Charities 



Best Practice Designation



NEW EMPIRE GROUP
INSURANCE PROGRAM MANAGERS



Best Practice Recertification

Congratulations



ORYX
INSURANCE BROKERAGE INCORPORATED

*Glatfelter
Insurance
Group*[®]

A Tradition of Service, Founded on Trust.



SYNERGY
PROFESSIONAL ASSOCIATES

 **VENTURE**[™]
INSURANCE PROGRAMS



TYSERS Targeting Talent Trophy



**10 day educational
assignment in London
during the spring of 2014**

**Trophy Winner – Scott Young,
Bellingham Underwriters**



Target University

TARGET UNIVERSITY 
Program Business Education

27 Certified Programs Leader (CPL) Designations will be awarded tomorrow

Main Sponsor:



Course Sponsors:



A Tradition of Service, Founded on Trust.



Contact the Association to add your support to this *important initiative*.

Target University Supporters: • BRECKENRIDGE INSURANCE GROUP
• LEXINGTON INSURANCE • MUNICH RE • TYSERS



CPL Designation

Requirements to receive the Designation of Certified Programs Leader (CPL):

- Successful completion of all 12 Target University courses
- Five years total experience in Insurance
- Two years experience in a Program Leadership Role (*Manager, Supervisor, Officer*) OR 5 years as a Program Underwriter
- Absence of any ethical violations



Carrier Meet & Greet

- Connect with ***50 program markets today*** at the Carrier Meet & Greet – 10:30am
- Learn more about the program strategies and appetites of our new carrier members and get updates from the other, longstanding carriers in our group.





Today's Agenda

10:30am-12:00pm **Carrier Meet & Greet**

12:00pm **Networking Lunch**

1:00-5:00pm **Carrier Meetings**

5:00-6:30pm **Networking Reception**

9:00pm-12:00am **TMPAA Charities/York
Casino Night**



Featured Tomorrow



Industry Speaker
Mike Foley

Sponsored by:



ZURICH®



2014 Mid Year Meeting

Keynote Speaker
President Bill Clinton

Sponsored by:





Wednesday's Agenda

7:00am Networking Breakfast

8:00am General Session/Industry Speaker

10:00am Identifying and Developing Leaders in your Organization

10:00am Building a Successful Rate Monitoring Program

**11:00am Capital Options | Succession Planning |
Management Recapitalization**

11:00am Creative Scenarios in Sharing Risk

12:00pm Networking Lunch



WELCOME



Keynote Speaker
Carly Fiorina

Sponsored by:

