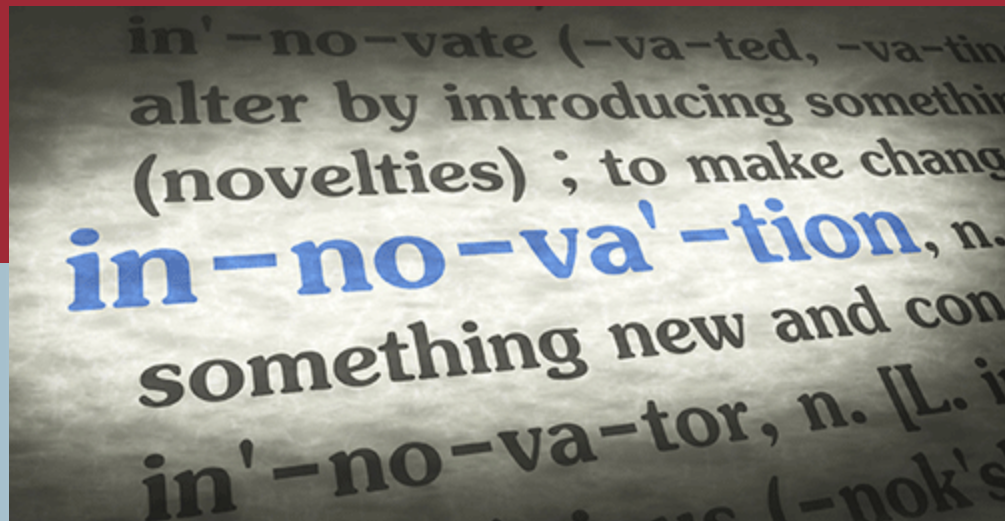


2015 Mid-Year Meeting

*Defining Innovation & Excellence
in Program Business*



Program Administrators Association

State of the Association

286 Program Administrator Members

58 Carrier Members

76 Vendor Members



A/V Sponsor:



New Agency Members

- Amelia Underwriters
- Arlington/Roe
- Ashton Tiffany, LLC
- Brownyard Programs
- Caitlin-Morgan Insurance Services
- Continental Underwriters
- CTC Transportation Insurance Services
- Exceptional Risk Advisors, LLC
- Eydent Insurance Services, LLC
- Fortuna General
- Grand River Insurance Agency

New Agency Members

- Inter City Agency
- Negley Associates
- PDP Group
- Pioneer Special Risk
- RelMark Program Managers
- RMS Hospitality Group
- SES Insurance Brokerage Services,
- Solutions Group Programs
- USMC Insurance



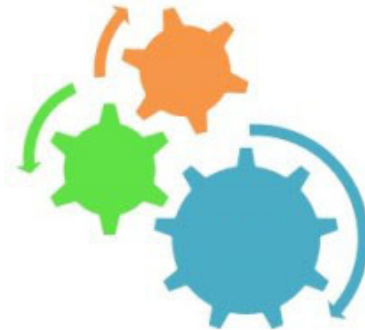
New Carriers

- Ascot Underwriting
- Crum & Forster Enterprise
- Hamilton Insurance Group
- Mitsui Sumitomo Marine Management (USA), Inc.
- Old Republic Specialty Insurance Underwriters
- RLI Corp.

**6 NEW
MARKETS**

New Vendors

- Broadspire
- Cover-All
- DAVID Corporation
- Johns Eastern Company
- Patra Corporation
- RiskMD, LLC
- Silvervine
- Specialized Business Software
- Super G Funding
- Wayne Umland Consulting



2015 Mid-Year Sponsors

GOLD SPONSORS



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2015 Mid-Year Sponsors

SILVER

- Allianz
- Great American Insurance
- Ironshore
- Meadowbrook
- Philadelphia Insurance Companies
- Rockhill Specialty Programs
- RoughNotes
- State National Companies
- Travelers
- Western World Programs

BRONZE

- Crum & Forster Enterprise
- Gallagher Bassett
- Instec
- MarshBerry
- Oak Street Funding
- Old Republic Specialty Insurance Underwriters
- Topa Insurance Group

Get the Mobile Meeting App!



Scan the QR code in your program book or search **TMPAA** in the app store to download. Sign in with your email address and the password: **2015midyear**

Sponsored by: **Munich RE** 

Program Business Study

Documents trends in the size and dynamics of the program business market, along with valuable benchmarking tools - *presented by Advisen.*

Members can expect to receive the 2015 survey via email in June.

Sponsored by:



Program Carrier Report

- Detailed Financial Performance Analysis of Program Insurers
- Customized report developed for TMPAA by ALIRT Insurance Research
- Hard copy report delivered to all TMPAA Program Administrators 2 times a year



Sponsored by:  **Berkley
Program
Specialists**
a W. R. Berkley Company

TMPAA Charities

The money raised by TMPAA members in 2014 funded grants to:

- Saint Joseph's School of Risk Management
- Saint Vincent's College
- Children's Craniofacial Association



Thanks for your donations!

TMPAA Charities

Please take a few minutes during the meeting to pack a box for a service person.

TMPAA Charities has purchased 100 packages for deployed military men and women!



Marketing Campaign Awards

The Insurance Marketing & Communication Association (IMCA), along with the TMPAA, held the 5th Annual Program Marketing Campaign Competition. **Winners announced tomorrow!**



Target University CPL Challenge

Complete all the requirements for the CPL Designation prior to the Summit to receive **\$500** from Greg Thompson, Target University Dean.



All **program administrator members** who complete the coursework and meet the requirements are eligible.



Best Practice Video



Video developed by: **insure|learn**

Driving losses down

Best Practice Recertification

..... *Congratulations*



Best Practice Designation

Women's Networking Group

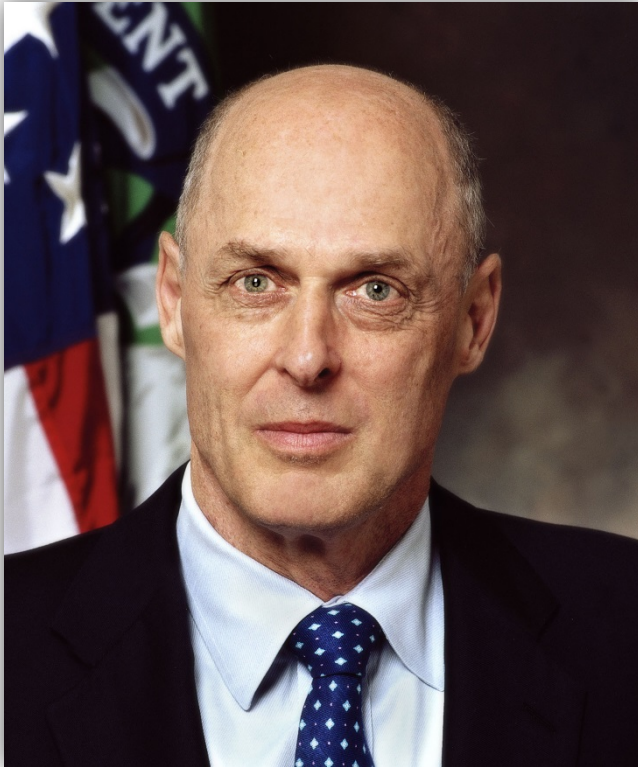
- Provide an additional business incubation and professional development forum for women members of the TMPAA
- Promote leadership of women in the program industry segment

***Women's Networking
Lunch sponsored by:***



Women's Networking Group

15th Annual Summit Keynote



The Honorable Henry Paulson, Jr.

- 74th Secretary of the Treasury
- Author of *On The Brink* detailing his experiences at the Treasury during the global financial crisis

Sponsored by:



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Today's Agenda

10:30 a.m. Workshop: Solving the Challenge of Small & Start Up Programs

12:00 p.m. Networking Lunch

12:00 p.m. Women's Networking Lunch

1:00–5:00 p.m. Carrier Meetings

5:00–6:30 p.m. Networking Reception

Wednesday Agenda

7:00 a.m. **Networking Breakfast**

8:00–9:30 a.m. **General Session**

- **Presentation of CPLs**
- **Marketing Awards**
- **INDUSTRY SPEAKER**
Dr. Robert Hartwig
President, I.I.I.



Wednesday Agenda

10:00 a.m.–12:00 p.m. Workshops

**10:00 a.m. Target University presents –
Program Administrator Contracts**

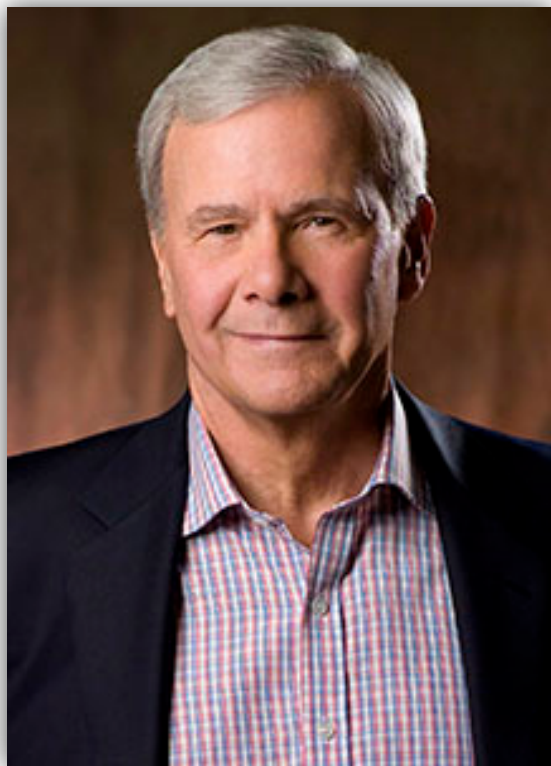
**10:00 a.m. Evaluating the Financial Strength of
Program Markets, What to Expect in 2015**

**11:00 a.m. Demystifying Lloyd's of London and
Accessing this Program Market Resource**

11:00 a.m. Data – How Do I Collect?

12:00 p.m. Networking Lunch

Welcome



Keynote Speaker
Tom Brokaw

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