



Leadership in Program Business

2014 TMPAA Mid Year Meeting





State of the Association

275 Program Administrator Members

51 Carrier Members

74 Vendor Members



A/V Sponsor:





New Agency Members

(since 2013 Summit)

- CenCal Insurance Services
- CoEfficient Underwriters
- Cottingham & Butler
- Draco Insurance Solutions
- Freberg Environmental, Inc.
- Greenwich Transportation Underwriters
- HUB International Northeast
- KBK Insurance Group, Inc.
- LIG Marine Managers, Inc.
- Midlands
- MD Jensvold & Company
- Monument Insurance Services
- National Trust Insurance Services, LLC
- RiskPoint, LLC

A/V Sponsor:





New Carrier/Vendors

(since 2013 Summit)

Carriers

- Chubb Custom Markets
- FAIRCO
- Rockhill Specialty Programs

Vendors

- Appulate, Inc.
- Claim Management, Inc.
- ClarionDoor
- Farmington Capital Partners
- Gil & Roeser Holdings, Inc.
- ISO/Verisk Insurance Solutions

A/V Sponsor:





2014 Mid Year Sponsors

GOLD SPONSORS



**DISTINGUISHED
PROGRAMS**
We'll Be There.



ReSourcePro
do what counts.



TYSERS



Breckenridge
INSURANCE GROUP



HUDSON
INSURANCE GROUP®



WILSON ELSE
WILSON ELSE MOSKOWITZ EDELMAN & DICKER LLP



**Berkley
Program
Specialists**
a W.R. Berkley Company

Munich RE



QBE



ZURICH®



YORK™

A/V Sponsor:



MEADOWBROOK™
INSURANCE GROUP



2014 Mid Year Sponsors

SILVER

- ACE Commercial Risk Services
- Allianz
- Gallagher Bassett
- Great American Insurance Group
- Ironshore
- Meadowbrook
- NetRate Systems
- Philadelphia Insurance Companies
- RoughNotes
- State National Companies
- The Hartford
- Travelers
- TRISTAR Risk Management
- Western World Programs

BRONZE

- Advisen Ltd.
- Paradigm
- Scottsdale Insurance Co.
- Western Heritage Insurance Co.

Keynote Supporters

- Breckenridge Insurance Group
- Glatfelter Insurance Group
- GMI Insurance
- Liberty Mutual Programs

A/V Sponsor:





Get the Mobile Meeting App



Get meeting information at your fingertips!

Search “**TMPAA**” in the app store to download. Sign in with your email address and the password: 2014tmpaa

Sponsored by:

Munich RE 

A/V Sponsor:





Program Business Study

Documents trends in the size and dynamics of the program business market, along with valuable benchmarking tools.

Presented by: 

The 2014 questionnaire is in final development. **Members can expect to receive the survey via email in early June.**

Current sponsors:



Berkley Custom
Insurance Managers
a W.R. Berkley Company



Fireman's Fund[®]
Insurance Company



A/V Sponsor:





Corporate Photos



Do you want

← **THIS**
or THIS →

to represent you?



Today from 1-3pm / Pickersgill Room
\$75 – a portion to benefit TMPAA Charities

A/V Sponsor:





TMPAA Charities

The money raised by TMPAA members in 2013 funded grants to:

- **Gesu School**—Private school for disadvantaged inner city youth
- **SEED Foundation**—Program for at-risk college students from low income backgrounds
- **The Garage Community & Youth Center**—After school mentoring program for at-risk youth
- **United Military Care Inc.**—Work force reintegration support for military families

Thanks for your donations!



A/V Sponsor:





TMPAA Charities

Operation Welcome Home Maryland – Write a note and help us assemble bags for returning troops.

Hiring Military Veterans – Speak to representatives from The Lucas Group and Iraq and Afghanistan Veterans of America to learn more.



A/V Sponsor:





Marketing Campaign Awards

The Insurance Marketing & Communication Association (IMCA), along with the TMPAA, will announce the Program Marketing Campaign Award winners tomorrow during the **General Session**



A/V Sponsor:





Certifications/Designations



Best Practice Designation



Program Business Education

Certified Programs Leader (CPL)

Opportunities for TMPAA Members

A/V Sponsor:





Target University Subsidy

Program administrator members can earn the CPL at a discount with the support of XL Group.

1. Register to take all 12 Target University courses
2. Receive a \$150 reduction in total course fees

XL Group
Insurance



TARGET
UNIVERSITY 
Program Business Education

A/V Sponsor:





Best Practice Recertification

Congratulations



U.S. Risk, Inc.

ACCESS THE EXPERTS

A/V Sponsor:





Women's Networking Group

- Provide an additional business incubation and professional development forum for women members of the TMPAA
- Promote leadership of women in the program industry segment

*Women's Networking
Lunch sponsored by:*



Women's Networking Group

A/V Sponsor:





Today's Agenda

12:00pm **Networking Lunch**

12:00pm **Women's Networking Group
Lunch and Panel**

1:00-5:00pm **Carrier Meetings**

5:00-6:30pm **Networking Reception**

A/V Sponsor:



MEADOWBROOKSM
INSURANCE GROUP



Wednesday Agenda

7:00am **Networking Breakfast**

8:00am **GENERAL SESSION**

- Marketing Campaign Awards
- CPL Designations
- Industry Speaker: *Anthony Kuczinski*
President and CEO, Munich Reinsurance America, Inc.

A/V Sponsor:





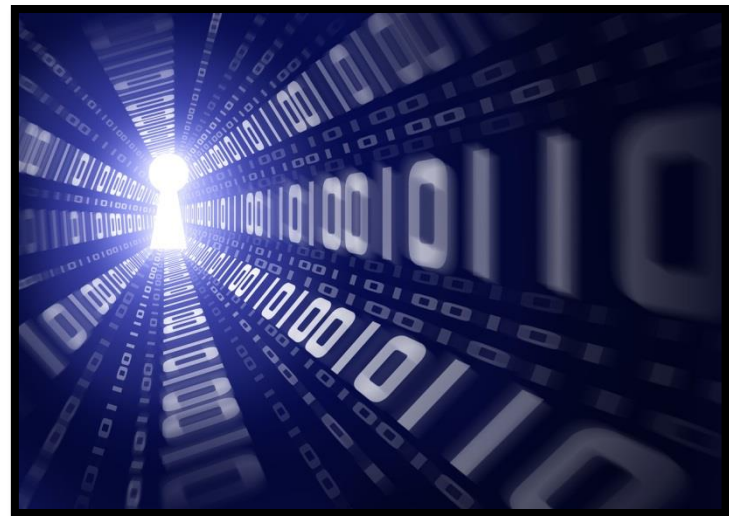
Wednesday Agenda (continued)

10:00-11:00am

Workshop: Insurance Technology: Current State, Trends and Selecting the right Technology Partner

11:00am-12:00pm

Workshop: The Time for Cyber Coverage is Now

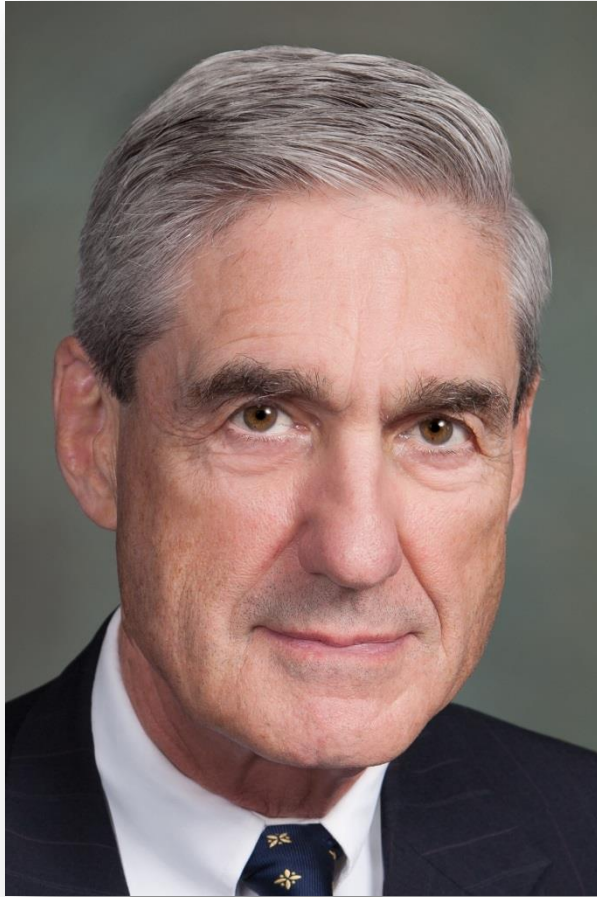


A/V Sponsor:





14th Annual Summit



Keynote Speaker

Robert S. Mueller, III

- 6th Director of the FBI (2001-2013)
- Sworn in on September 4, 2001—just one week before 9/11
- His ten-year term was extended for an additional two years at the request of President Barack Obama

Sponsored by:



A/V Sponsor:





Keynote Sponsors

Thank you for your support



YORKTM



WILSON ELSE
WILSON ELSE MOSKOWITZ EDELMAN & DICKER LLP



**DISTINGUISHED
PROGRAMS**
We'll Be There.



ReSourcePro
DO WHAT COUNTS.

A/V Sponsor:



MEADOWBROOKSM
INSURANCE GROUP