

Expect Excellence

16th Annual TMPAA Summit

WELCOME



State of the Association

———— *467 Members* ————

301 Program Administrators

61 Carriers

105 Vendors

*Celebrating 15 Years Focused
on Program Administration*

Summit Sponsors

GOLD



Summit Sponsors

SILVER

- Arch Insurance Group
- Great American Insurance Group
- Rough Notes
- State National Companies

BRONZE

- American Claims Management
- Ascot Underwriting Ltd.
- Broadspire
- Instec
- Live Oak Bank
- Lloyd's
- Martin & Company
- Oak Street Funding
- Old Republic Specialty Insurance Underwriters
- ValueMomentum, Inc.
- Vertibrands Marketing

Golf Sponsors

Tournament Sponsor: **Rough Notes®**

- Arch Insurance Group
- Breckenridge
- EZ Shield
- Lloyd's
- Meadowbrook
- Munich Re
- Mystic Capital
- NARS
- NetRate Systems
- Risk Theory
- State National Companies
- Topa Insurance Group
- Tysers
- Westchester Programs
- Wilson Elser
- York Programs

Download the Summit App



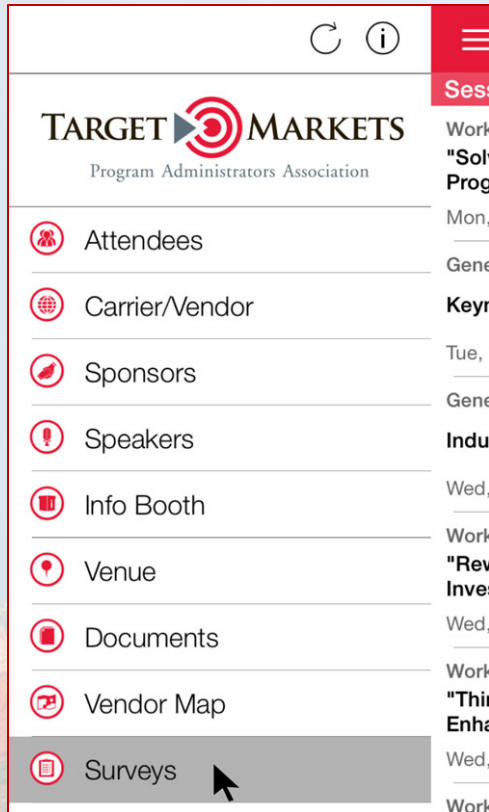
Meeting info at your fingertips!

USERNAME: your meeting registration email address

PASSWORD: tmpaa2016

Sponsored by: **Munich RE** 

Mobile App Surveys



Please take one minute to complete the survey for this session in your mobile app.

Thank you!

TMPAA Charities



PACKAGES FROM HOME.ORG

A non-profit organization dedicated to our U.S. servicemen & women overseas

TMPAA Charities has purchased 150 packages for deployed military men and women and now we need ***YOU!*** Help pack a box and/or make a pledge of support.

Thank you to our *Packages from Home* sponsors:

- Hudson Insurance Group
- Live Oak Bank
- Merger & Acquisition Services
- ValueMomentum, Inc.
- Vantage Agora
- Xuber

TMPAA Charities



TMPAA Academy of Risk Management Scholars Program

“Partnering with top industry groups exposes our students to the enormous scope of the insurance business and often results in employment opportunities. We believe that the partnership with Target Markets will accomplish both of these goals.”

Michael Angelina, Executive Director of the Academy of Risk Management & Insurance, Haub School of Business

TMPAA Charities

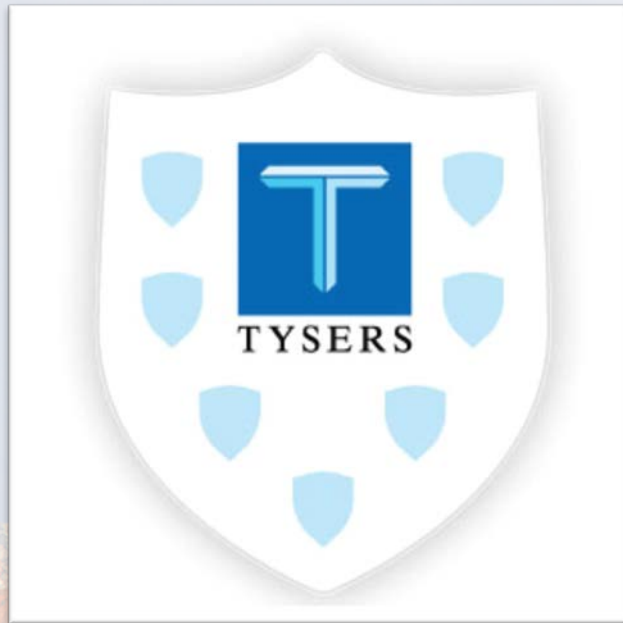


Tonight ♦ 9-11:30pm
Northern Sky Terrace
Benefits TMPAA Charities
and YorkCares



- Exotic cocktails and desserts
- Valuable prizes
- Blackjack, Poker, Roulette, Craps, and non-casino games

Tysers Targeting Talent Trophy



10 day educational
assignment in London
during the spring of 2017

Trophy Winner –
Leah Karcher, Worldwide
Facilities, LLC

TMPAA President

Tony Campisi
President/CEO
Glatfelter Insurance
Group



Certifications/Designations

TARGET
MARKETS



Best Practice Designation

TARGET
UNIVERSITY



Program Business Education

Certified Programs Leader (CPL)

Opportunities for TMPAA Members

Best Practice Designations

EUCLID PROGRAM MANAGERS

Best Practice Designations

Putting risk in its place



BusinessRisk
P A R T N E R S

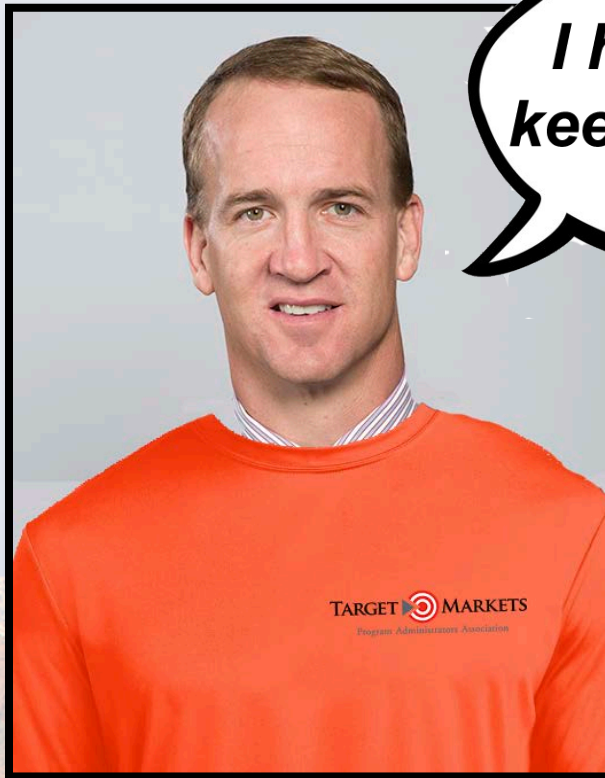
Best Practice Designations



Best Practice Recertification

DISTINGUISHED. PROGRAMS

The Program Performance T



*I hope I can
keep the shirt!*

**Keynote
Speaker
Approved**

*Get one today in the
Networking Reception!*

Limited # available

Today's Agenda

10:30am-12:00pm **Lloyd's Open House**

10:30am-5:00pm **Carrier Networking Lounge**

12:00pm **Networking Lunch**

4:00-5:00pm **Workshop: Insurance Licensing**

5:00-6:30pm **Networking Reception**

9:00-11:30pm **Casino Night**

Featured Tomorrow

Insurance: Leading Through Disruption

Sean Kevelighan
President & CEO, I.I.I.

General Session ♦ 8:00am



Wednesday's Agenda

7:00am Networking Breakfast

8:00am General Session

- **Presentation of CPL Designations**
- **Industry Speaker: Sean Kevelighan, I.I.I.**

10:00 & 11:00am Workshops

11:30am Box Lunch Available

2017 Mid-Year Meeting

Save the Date ♦ May 15-17 ♦ Arlington, VA

Keynote Speaker: **Malcolm Gladwell**

- Staff writer for *The New Yorker*
- Author, *The Tipping Point*, *Blink*, *Outliers*, *What the Dog Saw* and *David and Goliath*
- Former science and medicine writer for *The Washington Post*
- Winner, National Magazine Award



WELCOME



Peyton Manning

- Legendary quarterback
- NFL's only five-time MVP
- 14-time Pro Bowl selection