

Welcome to the 2012 TMPAA Mid Year Meeting



Where Program Business Gets Done



State of the Association

252 Program Administrator Members

53 Carrier Members

69 Vendor Members



A/V Sponsor:





New Agency Members

(since 2011 Summit)

- American Specialty Insurance & Risk Services
- Berkley Specialty Underwriting Managers
- Bollinger Insurance
- Brokers' Risk Placement Services, Inc.
- CBIZ Insurance Services
- CM&F Group
- Cochrane & Company
- Core Programs, LLC
- Diversified Insurance Facilities
- FTP, Inc.
- Grundy Insurance
- Gumtree Wholesale/BancorpSouth Insurance Services
- Hagerty Insurance Agency
- Howden Specialty Underwriters, LLC
- iMGA, LLC

A/V Sponsor:





New Agency Members

(since 2011 Summit)

- Interstate Risk Insurance Services, Inc.
- J.B. Lloyd & Associates, LLC
- JWF Specialty Company
- Midwestern Insurance Alliance, LLC
- MGA Insurance Group
- Motor Transport Underwriters, Inc.
- Pearl Insurance
- Platinum Program Managers & Insurance Services
- Regional Excess Underwriters, LLC
- Scottish American Risk Services, LLC
- TitlePac, Inc
- Twenty Mile Insurance Services, Inc.
- United Shortline Insurance Services, Inc.
- Western Re/Managers Insurance Services

A/V Sponsor:





New Carrier/Vendor Members

(since 2011 Summit)

Carriers

- Accident Insurance Company
- Mid-Continent Group
- OneBeacon Insurance Group, LLC

Vendors

- Astonish Results
- ClearRisk, Inc.
- Empirical Loss Management

WELCOME

2012 Mid Year Sponsors

GOLD SPONSORS



TYSERS



Western Heritage
Insurance Company®



SCOTTSDALE INSURANCE COMPANY®

Wilson Elser



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2012 Mid Year Sponsors

SILVER

- ACE Commercial Risk
- Berkley Underwriting Partners
- Gallagher Bassett
- Markel
- Meadowbrook
- Western World

BRONZE

- Counterpoint Software
- Instec
- Ironshore
- The Kingstree Group
- Liberty International Underwriters
- OneBeacon
- ResourcePro
- SPARTA
- State National Companies
- Professional Claims Management



Program Business Study

The 2012 State of Program Business Study will be conducted by the research firm Advisen, Ltd and released at the Association's 12th Annual Summit in October.

Sponsored by:



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Insurance Company®





TMPAA Charities

Packages from Home

Please take a few minutes while in the Trade Show to pack a box or write a note to a service person. TMPAA Charities has purchased 150 packages for deployed military men and women and now we need YOU!

Funding Proposals

You chose the charity by submitting an application for funding in the following areas:

- Education
- Business Incubation





Marketing Campaign Award

The Insurance Marketing & Communication Association (IMCA), along with the TMPAA, will announce the Program Marketing Campaign

Award winners on
Wednesday during
the **General Session**



A/V Sponsor:





Certifications

&

Designations

**Opportunities for
TMPAA Members**

BEST PRACTICE
Target Markets
Program Administrators Association
DESIGNATION



Certified Programs Leader (CPL)

A/V Sponsor:





Best Practice Recipient



A/V Sponsor:





Our Brand Evolution



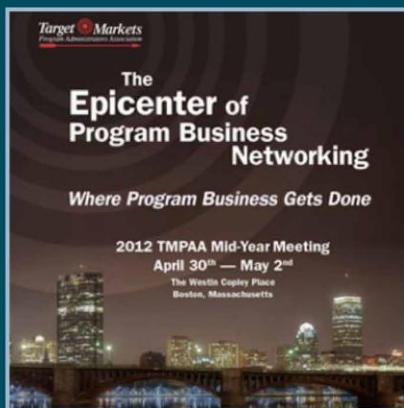
Program Administrators Association

A/V Sponsor:





2012 TMPAA MID-YEAR MEETING



The TMPAA enters its second decade as the premier industry group for Program Administration with 240 Program Administrators and over 50 Carrier members.

Read the full article:
[Mid-Year Meeting Returns to Boston](#)

Related Items
[Register Now!](#)
[Ted Koppel, keynote speaker](#)
[Dr. Robert Hartwig, industry speaker](#)



2011 PROGRAM BUSINESS

The TMPAA conducted ground-breaking research to document the program business market.

[Read more about this article](#)



TMPAA CHARITIES

The TMPAA has created a vehicle to provide its members the opportunity to share with those less fortunate.

[Read more about this article](#)

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News from top business and industry publications

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TARGET PROGRAMS

[Retail Portal Site](#)

MARKETING SERVICES

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TMPAA
DISCUSSION
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PJ | PROGRAM JOBS

TC | TARGET CHARITIES

WP | WHITE PAPERS



NEW MEMBER

Pearl Insurance
Peoria Heights, IL
Agency Member

[List of all New Members >](#)





▶ SEARCH FOR COVERAGE

Find program markets by program or coverage type

[View Full List of Program Administrators >](#)

▶ COVERAGE EXCHANGE

Find a market for your hard-to-place risk.

[Get Started](#)

▶ OTHER AGENT SERVICES

Review specialty vendors for agencies and brokers

[Get Started](#)



Taking Risk Out of
Private Security
[View company details >](#)

- Security Guard Coverages
- Private Investigation Insurance
- Alarm & Background Screening

O'Donovan and Associates
Timber Harvest & Hauling Coverage

Maritime Program Group
Specializing in Marine Coverages

Automotive Risk Management – ARM
Transportation & Security Expertise

Arrowhead General Insurance Agency
Workers' Comp and Construction



Tuesday Agenda

10:30am Program Administrator Town Hall Meeting
Sponsored by Rough Notes

12:00pm Networking Lunch
Sponsored by NARS

1:00-5:00pm Carrier Meetings
Sponsored by The Hartford

5:00-6:30pm Networking Reception
Sponsored by Allianz



A/V Sponsor:





Featured Tomorrow

Industry Speaker

Dr. Robert P. Hartwig, CPCU

*President, Insurance
Information Institute*

Sponsored by:

Munich RE





Wednesday Agenda

7:00am Networking Breakfast
Sponsored by SPARTA

8:00am General Session
Marketing Campaign Awards
Industry Speaker:
Dr. Robert Hartwig, CPCU
Sponsored by Munich Re



A/V Sponsor:



MEADOWBROOKSM
INSURANCE GROUP



Wednesday Agenda (continued)

10:00am-12:00pm Program Workshops

Target University Presents MGA Contracts
Sponsored by THOMCO & Munich Re

CAT Modeling and the Effect on your Program
Business – *Sponsored by Breckenridge Insurance
Group*

12:00pm Networking Lunch – *Sponsored by Tysers*

A/V Sponsor:



Twelfth Annual Summit

Mary Matalin & James Carville



*...from both
sides of the
political aisle*



Twelfth Annual Summit



Industry Speaker
Vincent J. Dowling, Jr.
Co-founder, Dowling & Partners



Welcome

Keynote Speaker
Ted Koppel

Sponsored by:



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