

## Monday Recap



#### Celebrating 17 Years

#### Focused on the Program Specialist

**Program Business Networking** 

**Target University** 

**Target Programs** 

**Best Practice Designation** 

**Market-Finding Resources** 

**Program Business Study** 

**TMPAA** Charities

State of the Association

288 PAs
63 Carriers
107 Service Providers

458 Members

## Mid-Year Sponsors

**GOLD** 





























#### Mid-Year Sponsors

#### **SILVER**

- AAIS
- AmTrust Underwriters
- Arch Insurance
- Ascot Underwriting Ltd.
- Great American Insurance

- Ironshore
- NARS
- Old Republic Specialty
   Insurance Underwriters
- Rough Notes
- State National Companies

#### **BRONZE**

- Arch Re
- CNA
- Fortegra
- Insure Learn

- Instec
- Live Oak Bank
- Martin & Company
- ValueMomentum, Inc.

## Mid-Year Mobile App



### FO·MO

Acronym for 'fear of missing out'



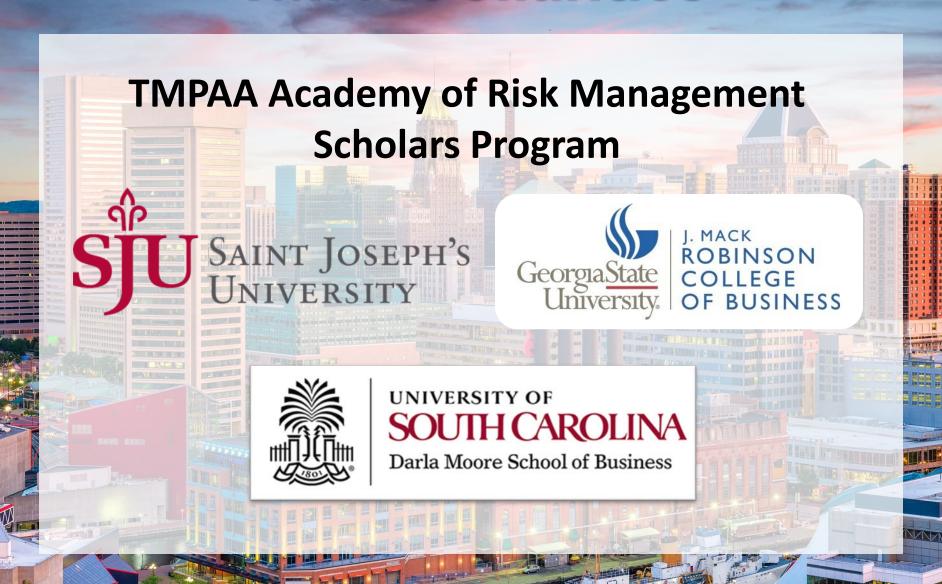
Don't miss a thing! Download the app.

**USERNAME:** your registration email

PASSWORD: tmpaa2018

Sponsored by: Munich RE

### **TMPAA Charities**



### **TMPAA Charities**



#### **Operation Welcome Home**



Please take a few minutes during the meeting to pack a box for troops returning home.

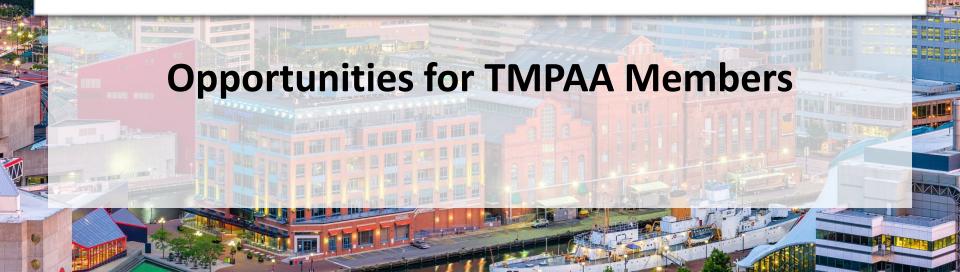
### Certifications/Designations



**Best Practice Designation** 



Certified Programs Leader (CPL)



### **Best Practice Recertification**











## Women's Networking Group







**Key Qualities and Resources for Women Business Owners: The Insurance Industry and Beyond** 

Join the Women's Networking Group for an energetic and informative lunch featuring three topics presented by Live Oak Bank.

Women's Networking Group Lunch sponsored by:

Allianz (11)

## **Workshops Today**





#### **Service Provider Tours**

#### Claims Management | 2:00pm

- Broadspire/Crawford
- Gallagher Bassett
- Johns Eastern Company
- North American Risk Services
- TRISTAR Risk Management
- Western Litigation
- Wilson Elser
- York Programs



#### Rating/Issuing Systems | 3:00pm

- Appulate
- Counterpoint Software
- Epic-Premier
- I-Engineering, Inc.
- Instec
- IVANS Insurance Solutions
- MGAERO, LLC
- NetRate Systems
- ValueMomentum, Inc.
- Virtual MGA Ltd. Co.
- VRC Insurance Systems
- XDimensional Technologies

#### **Featured Tomorrow**

P&C Industry Update, Impact of Trumponomics, and the Insurance Talent Gap from an Academic Perspective



Robert Hartwig, Ph.D.

Director, Risk and Uncertainty

Management Center, University of

South Carolina

**GENERAL SESSION | 8:00am** 

### Wednesday Workshops



- WTH is Blockchain?
- Recruitment Strategies, Onboarding and Assimilation

#### 11:00am-12:00pm

- The Financial State of the P&C Market and your Program Carrier Partner
- The Expanding Distribution Potential of Insurance Agency Networks

#### 18<sup>th</sup> Annual Summit

October 22-24 | Scottsdale, AZ



#### **Jack Nicklaus**

- 6 Masters Wins
- 18 Career Major
   Championships

Sponsored by:



# WELCOME



#### **Michael Lewis**

Financial journalist and New York
Times best-selling author of *The Big*Short, Flash Boys, The Blind Side and
Moneyball

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YORK