

2022 Mid-Year Meeting



TARGET  MARKETS
Program Administrators Association

Welcome to Boston



TARGET  MARKETS
Program Administrators Association

Program Business by the Numbers

The TMPAA State of Program Business Study 2021

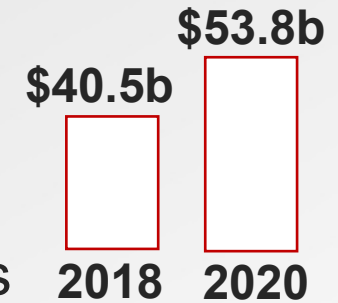


\$53.8 billion
in premiums in 2020

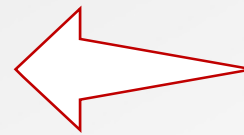


32.8%

increase in estimated
size of the program business



Despite active M&A activity, the
estimated number of program
administrators in the U.S. held steady at
1,000

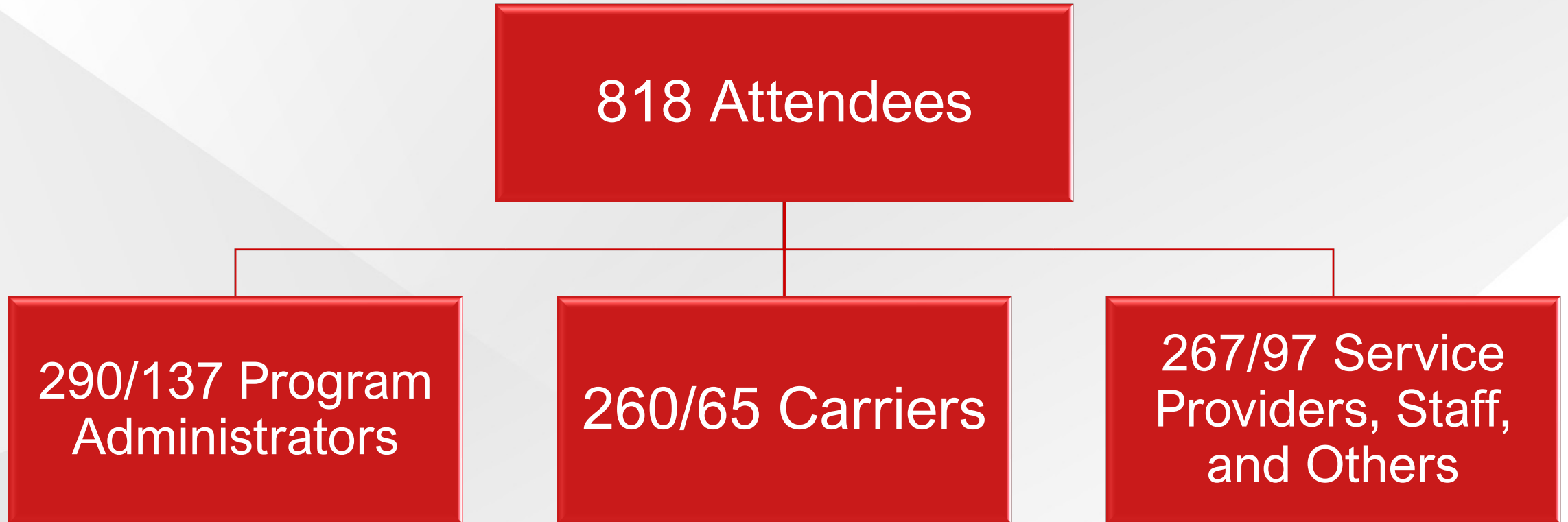


207%

increase in program revenues
from \$17.5b in 2010 when TMPAA
inaugurated the market study

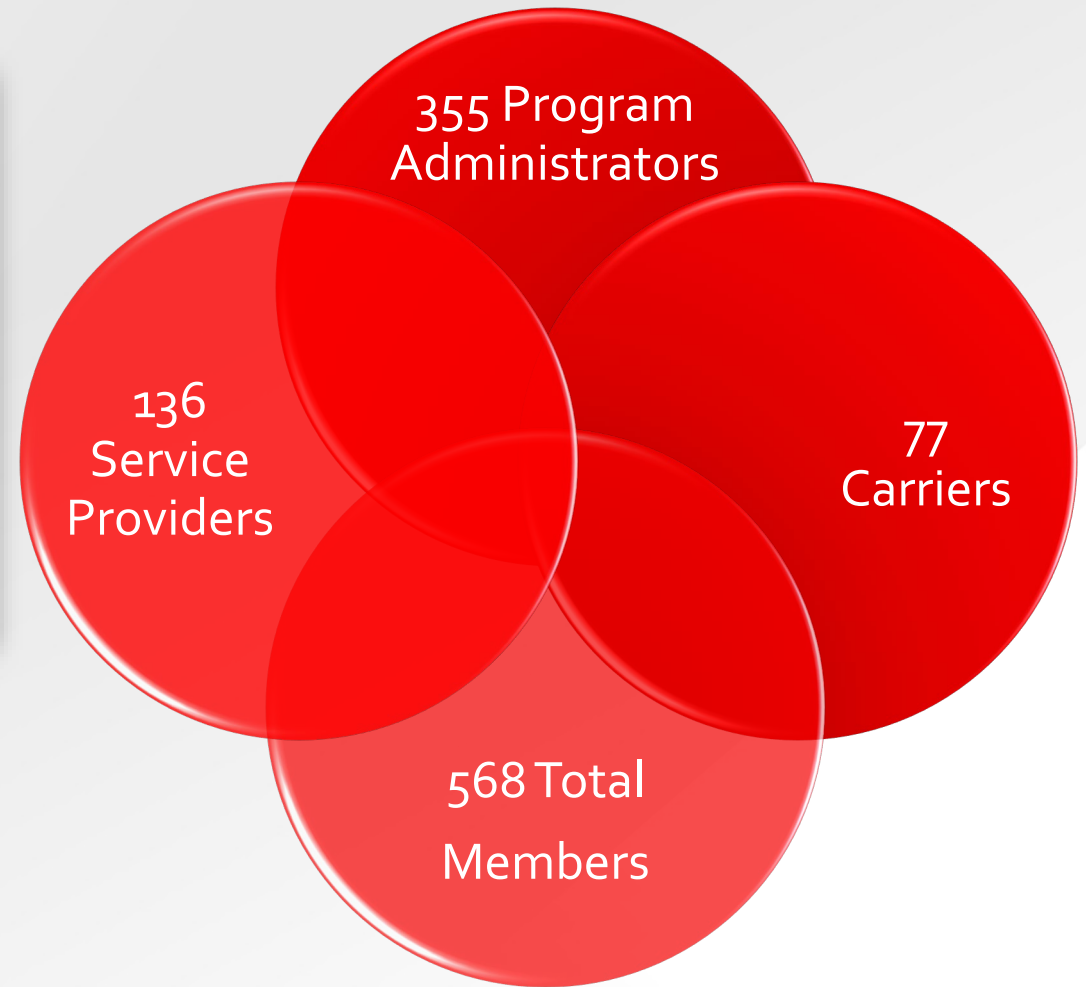


Mid-Year Meeting Attendance

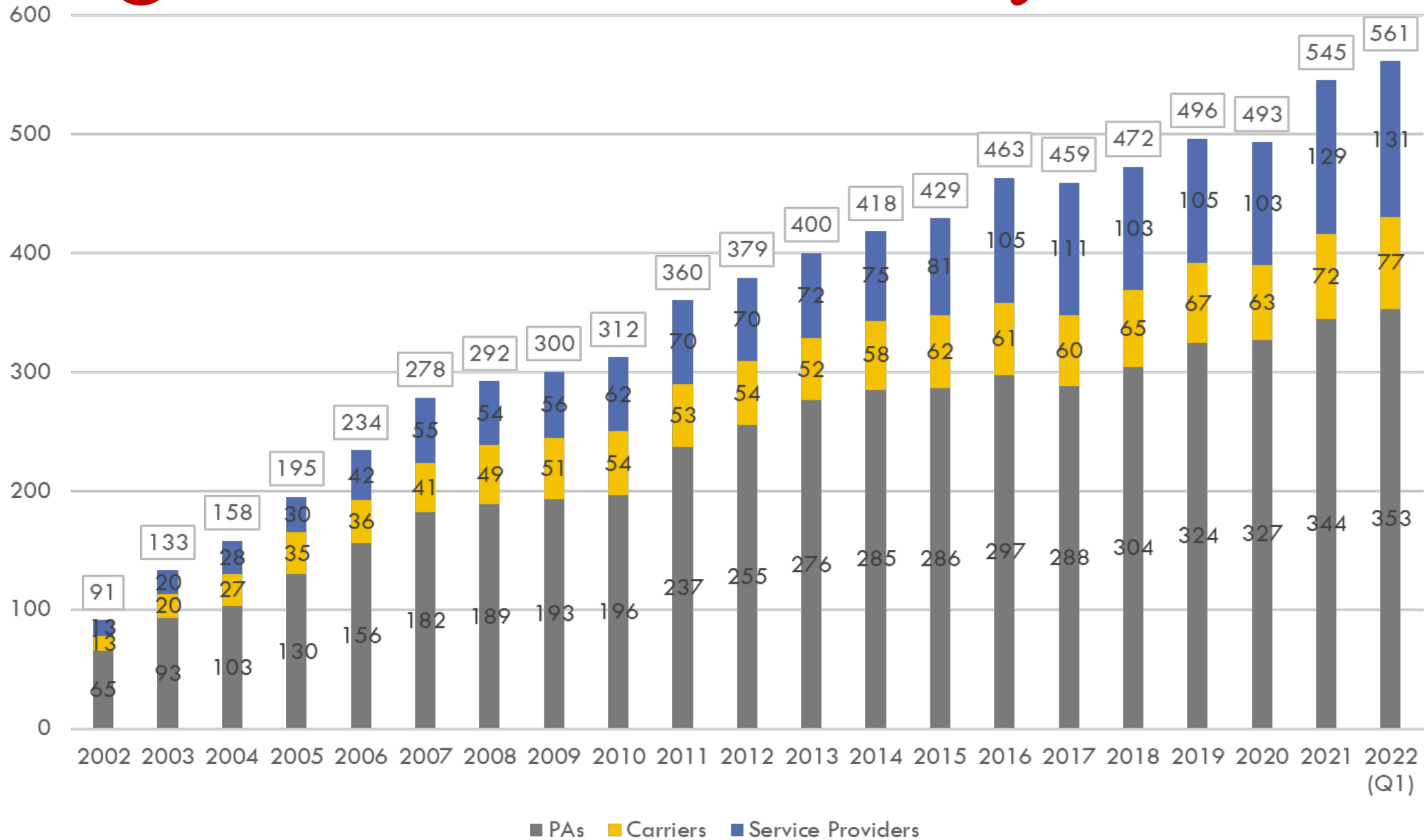


The Best in Programs Meet Here

State of the Association



Target Markets Growth by the Years



Target Topics

InfoSeries



Monday Recap

Industry Speaker



J. Powell Brown
President & CEO
Brown & Brown, Inc

Program Administrator Town Hall



Greg Thompson, PA
[Moderator]



Rekha Skantharaja
Tangram



Dan Beaudette
NFP



Martin Ween
BMS Re US

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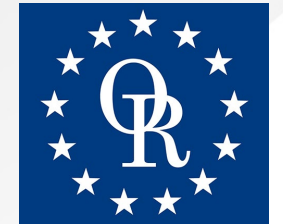

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Download the Meeting App

Access the meeting agenda, network with peers, privately message and schedule meetings, view maps, and much more!

- ➔ **Scan the QR code in your program book**
- ➔ **Download the App**
- ➔ **Enter your meeting registration email**

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The logo for AXIS, featuring the word "AXIS" in a bold, black, sans-serif font. A blue swoosh underline starts under the "A", goes under the "X", and then loops around the "S".A vertical red graphic with white and blue text and icons. At the top is a white icon of a play button inside a target circle, followed by the text "Download the Meeting App". Below this is a small paragraph: "Scan the QR code below to download the app, enter your meeting registration email, and select the 2022 Mid-Year Meeting." A blue pill-shaped button with the text "APP FEATURES" is next to a list of four items, each with a white checkmark in a circle: "Meeting Agenda", "Attendee Lists", "Venue Maps", and "Connect & Chat". At the bottom left is the text "Sponsored By:" followed by the "AXIS" logo. On the right is a white smartphone with a black QR code on its screen. A blue arrow points from the QR code to a black button with the text "Scan Here".

Download the Meeting App

Scan the QR code below to download the app, enter your meeting registration email, and select the 2022 Mid-Year Meeting.

APP FEATURES

- ✓ Meeting Agenda
- ✓ Attendee Lists
- ✓ Venue Maps
- ✓ Connect & Chat

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Scan Here

TMPAA *Charities*



Scholarships



**\$35,000 in
micro-loans
for developing
countries.**



**Over 1,500
packages for
servicemen
and women.**



Certifications & Designations



Best Practice Designation

- ✓ Evaluation tool reflecting current *Best Practice* expectations



- ✓ New & Updated Courses

Target University



We will award a total of **5 CPL Designations** during tomorrow's General Session.

Best Practice Recertification

Putting risk in its place



BusinessRisk
P A R T N E R S

Best Practice Recertification



Women's Networking Group

Women's Networking Lunch: Preparing Future Leaders

Innovative Leadership Panel Discussion 4-5 pm

The innovative leadership panel will explore and inspire powerful business approaches to empower future success for your company.



Heidi Strommen,
ProHost USA
[Moderator]



Lisa Doherty,
Business Risk Partners



Stacy St. Onge,
Smith & Wilkinson



Amy Malanaphy,
Allianz

Also Featured Today

***Assessing the Financial Strength of
Fronting Carriers & Reinsurers 2-3 pm***



David Paul,
ALIRT Research



Pete Chandler,
BMS Re US

Recap - Today's Agenda

- 10:30 am –12:00 pm** Lloyd's Open House
- 11:45 am** Women's Networking Lunch
- 12:00 pm** Networking Lunch
- 2:00–3:00 pm** Assessing the Financial Strength of Fronting
Carriers and Reinsurers
- 2:30–4:30 pm** Corporate Photo Opportunity
- 4:00–5:00 pm** Innovative Leadership Panel presented by the
Women's Networking Group
- 5:00–6:30 pm** Networking Reception

Featured Tomorrow

***Adopting A.I. to Maximize
& Humanize Your Business***

9-10 am

Lloyd's Mini Boot Camp

1-3 pm



Save the Date

22nd Annual Summit Meeting
October 17th – 19th | Scottsdale, AZ

Keynote Speaker

Bill Belichick, *Head Coach of the New England Patriots*



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