


Company Name NIP Group

Company Address 900 Rte 9 N Ste 503 (Fully Remote)

City Woodbridge (Fully Remote) State NJ Zip 07095

Company Website https://nipgroup.com/

Company Description

NIP Group is a rapidly growing insurance service provider of specialty programs for commercial insurance brokers and carriers providing underwriting, distribution, product management, administration, and risk management services primarily by acting as a managing underwriter (MGA) and a Reciprocal Services Manager (RSM). 

Representative Name Brandon Battles

Phone (423) 206-8652 Email bbattles@nipgroup.com

Open Position Lead Underwriter, Propane Gas

Description of Responsibilities

See next page

Required experience

See next page

Location of the position Fully Remote

City _____ State _____ Zip _____

Salary Info Negotiable depending on experience

Date Available 02 / 01 / 2024

How to inquire about this position:

Contact directly at bbattles@nipgroup.com

Send Completed Form to sarah.ayars@targetmkts.com

This is a front-line underwriter and hands-on role. You will play a major role in establishing the underwriting and broker distribution strategy for our new National Propane Gas Distributors Program. Your focus will be to ensure that we are selecting profitable, established, and well-run accounts.

- Profitably underwrite an all-lines program including primary auto, general liability, and excess casualty driven accounts of all sizes.
- Work with sales and marketing to expand broker distribution and grow the market share of the program.
- Manage key broker and customer relationships.
- Craft the program underwriting, product and broker distribution strategy within our underwriting philosophy and appetite.
- Achieve underwriting and premium volume targets.

What We're Looking For

- Proven track record of driving growth and underwriting profit in the Propane Gas Distribution class of business.
- Ability to craft an all lines underwriting portfolio strategy and guidelines for the class of business.
- Desire to drive cross functional alignment and coordination with sales, operations, and marketing teams.
- Excellent written and verbal communicator.
- Enjoys building new relationships with brokers and customers.
- Excellent understanding of commercial programs insurance markets, coverage, including key competitors, distribution channels, exposures, and market trends
- Experience in a building a program

What You'll Receive

At NIP Group, we recognize there are many factors that contribute to your overall satisfaction both at work and in your personal life. For that reason, we provide a perfect mix of compensation, benefits, company culture, and resources to ensure your everyday happiness. Below are some benefits that you'll receive.

- Competitive compensation to reward you for your hard work every day.
- Progressive Paid-Time Off program for you to enjoy time out of the office, including time off for volunteering and life events.
- Group Medical, Dental, Vision and Life insurance to encourage a healthy lifestyle.
- Pretax Health and Dependent Care Spending Accounts to ease taxes on spending.
- Discounts in retail and entertainment.