

Company Name Glencar Insurance Co / Hannover Re

Company Address 500 Park Blvd.

City Itasca State IL Zip 60143

Company Website www.glencar-insurance.com

Company Description

Founded in 2018 and building on the expertise of our predecessor company, Glencar Insurance Company understands and focuses on program business. It's what we do. The strength of our paper and resources, our deep program knowledge, and our commitment to open, clear communication makes us a strong partner - wherever you do business in the USA. We are admitted in all 50 states.

Representative Name Frank Overheil

Phone ( 224 ) 242-2700 Email frank.overheil@hannover-re.com

Open Position Program Manager

Description of Responsibilities

see job description

Required experience

see job description

Location of the position remote

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Salary Info \_\_\_\_\_

Date Available \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

How to inquire about this position:

email or phone  
frank.overheil@hannover-re.com ; 224-242-2700

*Send Completed Form to: Ray Scotto, Executive Director, TMPAA • Email: [ray.scotto@targetmkts.com](mailto:ray.scotto@targetmkts.com)*

## Program Manager (remote)

Glencar Insurance Company is currently seeking a Program Manager for our underwriting division. As a member of Glencar's program management team, you will have responsibility and independent accountability for the profitability and growth of all assigned programs, with minimal oversight from senior management. The Program Manager is responsible for the development and profitability of all programs within their portfolio. The Program Manager may provide technical oversight for underwriters or assistant underwriters assigned to business within the portfolio. A certain degree of creativity and latitude is expected. This position will report directly to the Chief Program Officer.

### Essential Duties and Responsibilities

- Manage assigned programs on an on-going basis to assure program profitability and program administrator's, general agent's and/or retail agent's compliance with granted authority levels, with underwriting guidelines, and with the terms of applicable agreements and covenants
- Provide consistent and ongoing underwriting and program management advice and expertise to assigned program administrators, including in-person visits as needed.
- Determine risk acceptability on new and existing referral business.
- Assist with new program due-diligence efforts, if/as required, to include rendering mature and experienced /fact-supported judgment on program opportunity viability, travel to new prospects, presentations to senior management and carriers, and related activities.
- Positively manage relationships with Glencar's program administrators, management and staff, carriers, reinsurers, claims TPA's and any other third-parties supporting Glencar
- Assist Glencar actuaries in monitoring relevant pricing and loss trends.
- Manage any insured complaints, or inquiries or audits from Departments of Insurance or other regulatory bodies.
- Conduct program administrator and general/retail agent audits; create and submit audit results reports as directed; and verify that the program administrator/agent promptly, accurately and continuously complies with all required changes.
- Attend industry meetings, to stay current on developments in the Commercial Lines insurance marketplace and emerging program business trends; to identify new business opportunities for Glencar; and to expand network contacts among appropriate industry practitioners.
- Appropriately oversee the runoff of terminated programs as directed by Glencar management.

### Minimum Skills and Competencies

- B.S. or B.A. from an accredited college or university (CPCU desirable)
- A minimum of fifteen (15) years of Property & Casualty / Commercial Lines Underwriting experience.
- Proven knowledge of multi-line Commercial insurance including technical knowledge of the following lines of business: General Liability, Property, Commercial Auto, Workers' Compensation, Umbrella and Inland Marine
- Effective organization and time management skills with the ability to work under pressure and adhere to project deadlines

- High degree of initiative, mature judgment, discretion and ability to work independently
- Strong analytical skills
- Must be able and willing to travel extensively to support sales and marketing initiatives
- Must possess effective verbal and written communication skills
- Proficient in Microsoft Office (Word, Excel, Outlook, PowerPoint)

#### Locations

- Remote

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