

Company Name Amwins Program Underwriters - MountainGuard Insurance Program

Company Address 3080 Pinebrook Road, Suite 1000

City Park City State UT Zip 84098

Company Website www.mountainguard.com

Company Description

MountainGuard is the oldest and largest multi-line ski insurance program in North America. It leads in providing customized coverages, claims handling and loss control services to the ski industry. MountainGuard is an Amwins Program Underwriters program and part of the Amwins Underwriting Division.

Representative Name Diana Price

Phone (603) 334-3021 Email diana.price@amwins.com

Open Position Account Executive

Description of Responsibilities

see next page

Required experience

see next page

Location of the position _____

City Park City State UT Zip 84098

Salary Info _____

Date Available 5 / 18 / 2023

How to inquire about this position:

Apply for this position via our website: <https://www.amwins.com/who-we-are/careers/open-positions/job-description/details?gnk=job&gni=8a7883ac879c5eca0187c95879df303e#details>

Send Completed Form to: Ray Scotto, Executive Director, TMPAA • Email: ray.scotto@targetmkt.com

MountainGuard

Responsibilities of the Account Executive position:

- Deliver the highest quality products and services
- Technical knowledge of multi-line commercial insurance coverages
- Manage both internal and external resources
- Provide superior customer service
- Lead the marketing and placement efforts for new and renewal business
- Coordinate resources to maximize client services and satisfaction
- In house support to production team
- Ability to understand clients' business and risk management needs
- Develop problem solving strategies for helping clients insurance needs
- Provide coverage and program design advice and expertise
- Must be self-motivated, have strong desire to be a team player and consistently maintain a positive, enthusiastic attitude
- Experience with risk financing and premium analysis
- Oversee preparation of proposals and terms and conditions
- Manage invoicing and premium payments for clients
- Direct liaison with clients to manage their insurance needs

Required experience:

- A broad knowledge of concepts, practices and procedures related to field/area of work, typically acquired through a Bachelor's degree or equivalent
- Minimum of 5 years of job related experience in property/casualty
- The ability to interact and develop relationships at all levels both internally and externally
- Proficient computer knowledge including, but not limited to, all aspects of Microsoft Office.
- Effective sales, service and team building skills
- Current P&C license required

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