

Company Name Alacrity Solutions, Inc.

Company Address 9725 Windermere Blvd

City Fishers State IN Zip 46037

Company Website www.alacritysolutions.com

Company Description

Alacrity Solutions is a full end-to-end provider delivering streamlined insurance claims, repair, and recovery solutions. As one of the largest independent providers of insurance claims services in North America, we provide property, auto, heavy equipment, and casualty claims management services. Our staffing capabilities, temporary housing services, managed repair network, and subrogation services

Representative Name Randy Thornton

Phone (727) 501-4792 Email rlthornton@alacritysolutions.com

Open Position VP, Client Partner

Description of Responsibilities

This is a highly visible position with overall responsibility for existing strategic account clients including account engagement, delivery, and margin. The role includes client growth, client management, contract negotiations, solutioning, consulting, P&L management; all focused on achieving annual targets for client base growth, revenue, profitability, quality of delivery and customer satisfaction

Required experience

Experience in insurance operations, underwriting, project management and/or client relationship management. Demonstrated experience managing complex sales, client engagements, & achieving pipeline and revenue goals. The ability to build trusted relationships with colleagues, customers, prospects, and partners from diverse cultural backgrounds. Bachelors/MBA degree or a combination of education and equivalent experience.

Location of the position Remote Position

City _____ State _____ Zip _____

Salary Info \$90K-\$140K plus bonus, based on experience

Date Available 01 / 02 / 2024

How to inquire about this position:

Please send your resume including experience to Randy Thornton, Chief Client Officer via email at rlthornton@alacritysolutions.com

Send Completed Form to sarah.ayars@targetmkts.com