

TARGET MARKETS

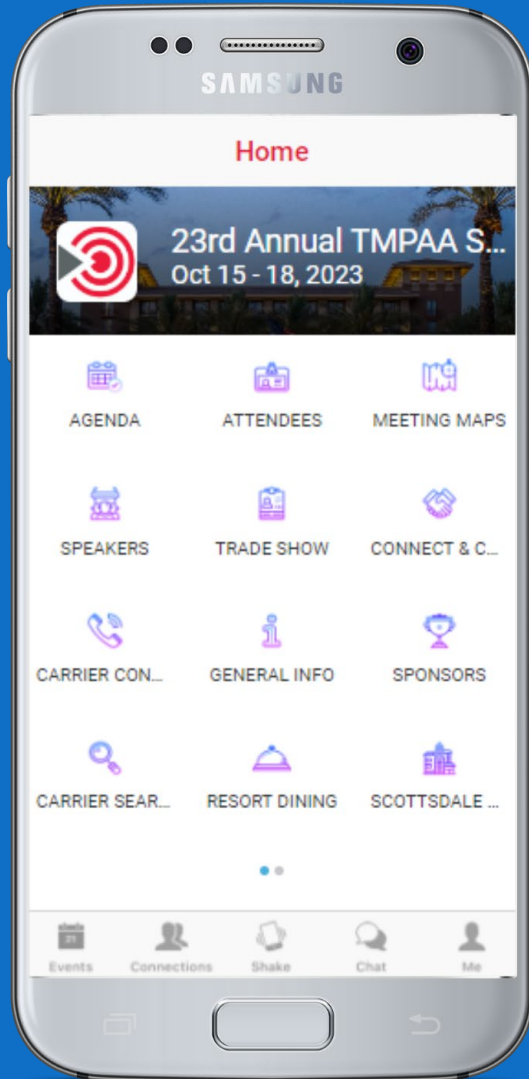
Program Administrators Association



23RD Annual TMPAA Summit



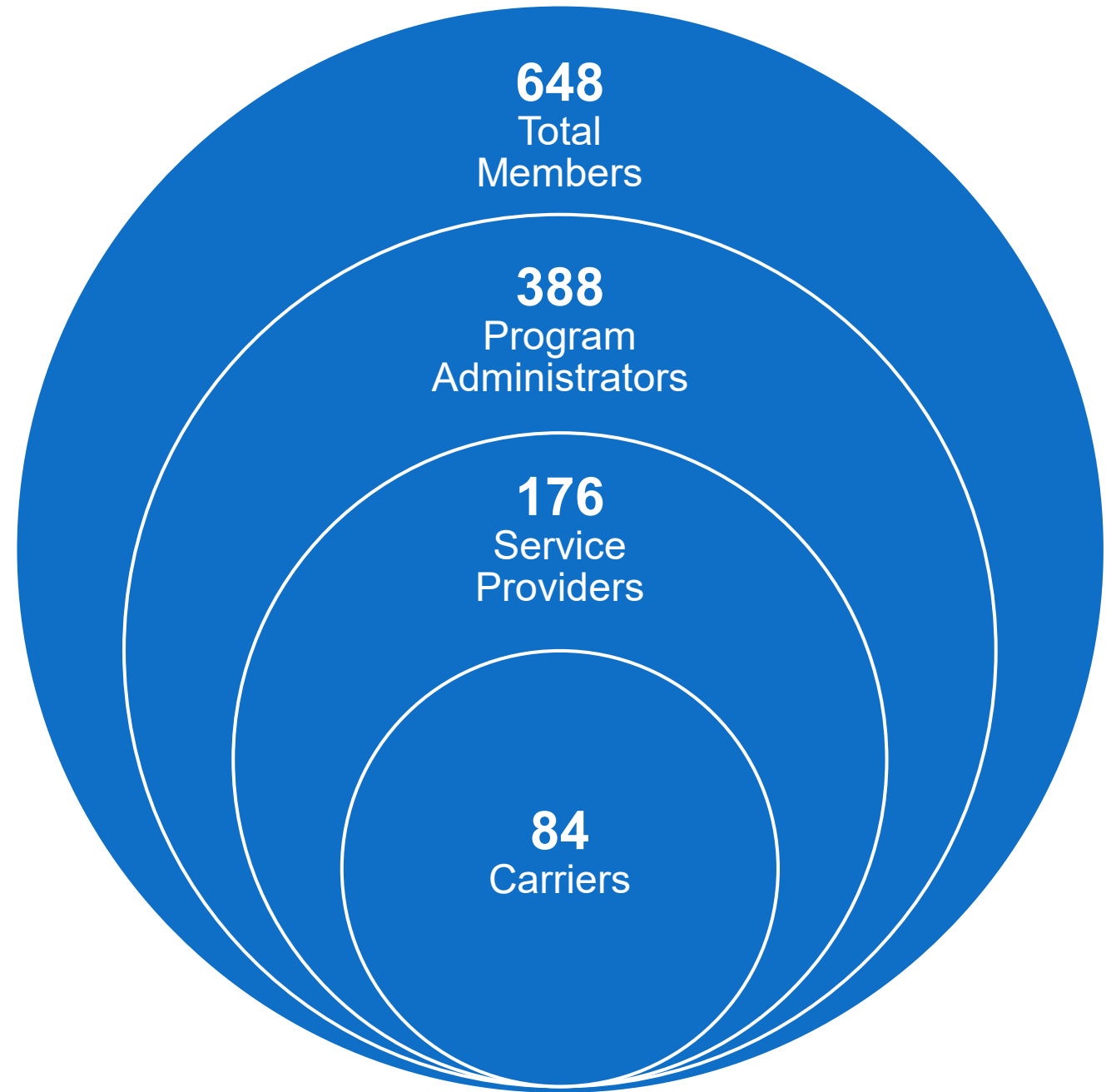
Mobile App



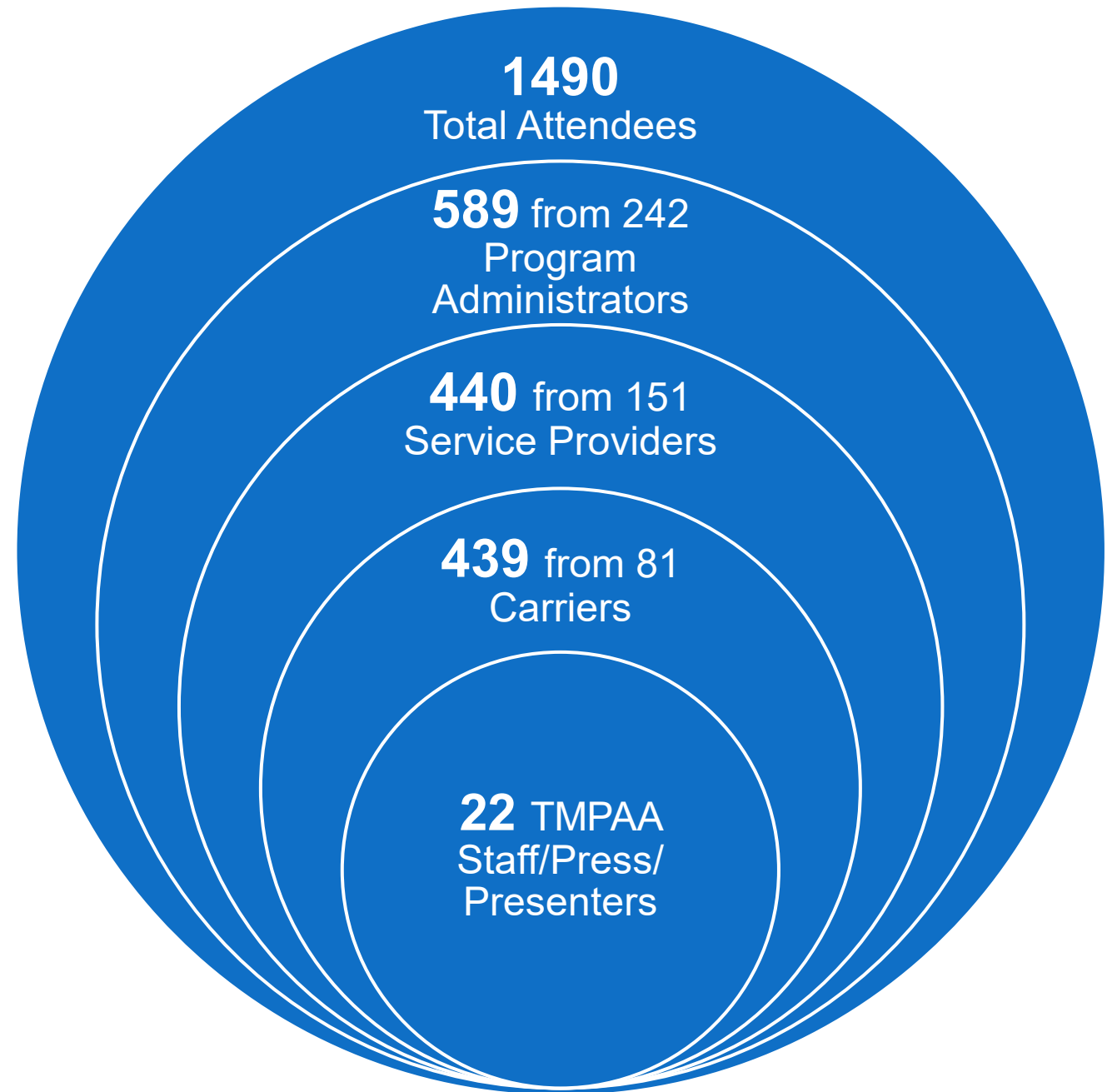
**Build your agenda, network with peers,
privately message, view maps, and more!**

- ☒ **Scan the QR code in program book**
- ☒ **Download the TMPAA App**
- ☒ **Enter your registration email**

State of the Association



Meeting Attendance



Monday Recap



VJ Dowling

*Chairman of Dowling &
Partners Securities*



The TMPAA State of Program Business Study 2023

RESEARCH AND
ANALYSIS BY

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INSURANCE SERVICES


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ADVISORS GROUP, LLC

 **Vertafore**



We're still growing!

\$79 billion
in premiums in 2022

\$53.8 billion
2020

47%

\$79 billion
2022

increase in estimated size of the program business

increase in program revenues from **\$17.5 billion** in 2010 when
TMPAA inaugurated the market study, to **\$79 billion** in 2022

352%



Program business continues
to outperform the overall
commercial insurance marketplace.

47% increase in size of
program business in 2022



21% growth in direct premiums
written for commercial lines





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TheBest Claims Solutions

TMPAA Charities supports scholarships at multiple universities with the goal of bringing new talent to our field. All scholarships support students in a Risk Management or Insurance related degree program.



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Certifications & Designations



Target University

We will award 15 CPL Designations during tomorrow's General Session.



**Gene Abbey • Patricia Craig
Margaret A. Curcio • Matthew Curtis
Dana Goettsch • KC Ann Hansen
Wanwei Huang • Kevin Landers
Juan Carlos Mahfouz • Alyssa Manders
Nirali Patel • Ann Elizabeth Pilotti
Kristen Sorensen • John Varner, Jr.
Bobi Xhaxho**

Certifications & Designations



Best Practice Designation

Dan Schoenfeld
CEO, President, Owner

Jack Schoenfeld
Business Dev Manager



Phil Harvey, Jr.
Executive Vice President



Alan Ferguson
President



US Assure



Lloyd's Open House

10:30 a.m. – 12:00 p.m. | Kierland 4AB

AEGIS Managing Agency Ltd.
Argenta Syndicate Management Ltd.
Ascot Group
Atrium Underwriters
Beazley
Brace Underwriting Ltd.
BRIT Global Specialty
Hiscox
Managing Agency Partners Ltd.
Renaissance Re



Barbara Bufkin

*Senior Advisor,
Amwins*

Women's Leadership Group Lunch

11:45 a.m. – 1:30 p.m. | Herberger Ballroom

Sponsored by: **Allianz** 

From Potential to Powerhouse: Developing Emerging Talent

2:00 – 3:00 p.m. | Kierland 4AB



Jennifer Guidry

Great American



Amy O'Brien

Gallagher Bassett



Tandeka Nomvete

*Spencer Educational
Foundation*



Jackie Wise

*Saint Joseph's
University*

Everything You Need to Know About Your Reinsurance Placement that You Didn't Know to Ask

4:00 – 5:00 p.m. | Herberger



Bob Kimmel

*K2 Insurance
Services*



**Jerome
Breslin**

*Clear Blue
Insurance Group*



Dan Case

State National



**Michael
Jameson**

Howden Tiger



David Paul

*ALIRT Insurance
Research*

Tysers Targeting Talent Trophy



Today's Agenda

10:30 a.m. – 12 p.m. • Lloyd's Open House.....*Kierland 4AB*

11:45 a.m. – 1:30 p.m. • Women's Leadership Lunch.....*Herberger Ballroom*

12:00 p.m. • Networking Lunch.....*Kierland Grand Ballroom*

2:00 p.m. – 3:00 p.m. • Developing Emerging Talent.....*Kierland 4AB*

2:30 p.m. – 4:30 p.m. • Corporate Photo Opportunity.....*Hall of State*

4:00 p.m. – 5:00 p.m. • Reinsurance Placement.....*Kierland 4AB*

5:00 p.m. – 6:30 p.m. • Networking Reception.....*Northern Sky Terrace*



Paolo Cuomo

*Executive Director,
Gallagher Re*

Featured Tomorrow

Embracing Emerging Technology – Employing ChatGPT and Other Innovations

8:30 a.m. | Herberger Ballroom

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A long-exposure photograph of the Tampa skyline at night. The city's lights are reflected in the water in the foreground, creating a blurred, colorful effect. Several prominent skyscrapers are visible, including the cylindrical USF Tower on the left and the tall, pointed Sun Life Tower in the center. A bridge with purple lights spans the water in the middle ground.

2024 Mid-Year Meeting

May 13-15, 2024
Tampa, FL

Save the Date

TMPAA President Elect ***2024-2025***

Tom Gillingham, *Totalis Program Underwriters*



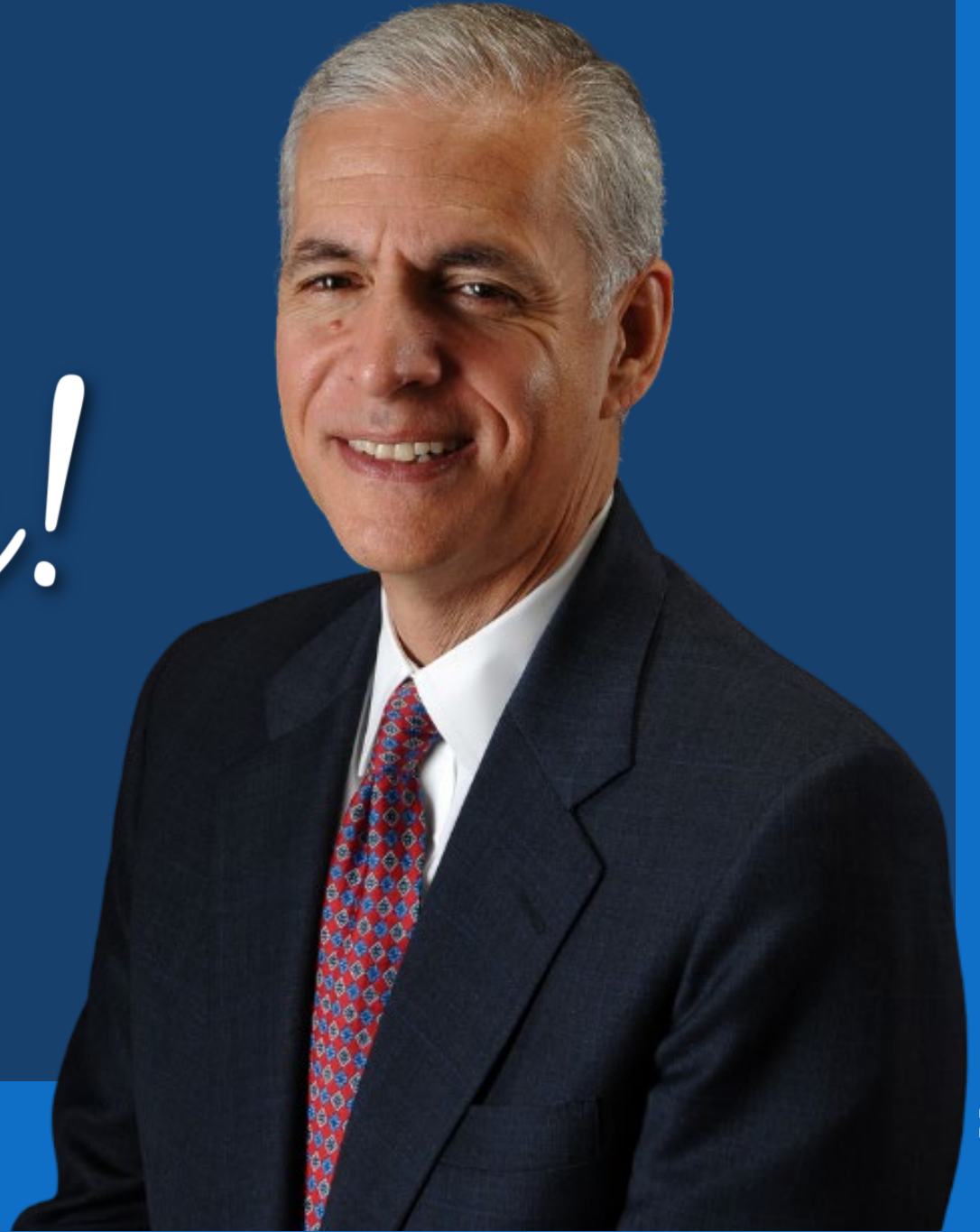
TMPAA President 2022-2023

John Colis, *Euclid Insurance Services, Inc.*



Thank you!

John Colis, *Euclid Insurance Services, Inc.*





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