

MGA Specialty Practice

Program Solutions

Aon Benfield

Aon Benfield is the world's leading independent reinsurance and risk intermediary. Our MGA Specialty Team provides customized risk management solutions to managing general agents (MGAs), program administrators, insurance carriers, and reinsurers.

Aon Benfield supports more than 100 MGA/Program Administrators whose business accounts for more than \$2 billion in annual premium and is the exclusive reinsurance intermediary to the Target Markets Program Administrators Association—a fast-growing association dedicated to the needs of the MGA/Program Administrators marketplace.

The Advantages

Utilizing our in-depth expertise and proprietary technology, we provide clients with effective and efficient results. Our approach includes:

- Knowing insurers' and reinsurers' risk appetite
- Understanding clients' program selection process
- Submitting only the programs that fit their underwriting criteria
- Enhancing the efficiency of the placement process
- Helping clients grow top- and bottom-line profitability
- Assessing MGA/Program Administrators' underwriting, marketing, and administrative abilities

The Services

Aon Benfield offers a wide array of reinsurance solutions specializing in the following areas:

- Property risk management
- Casualty risk management
- Financial risk management, including structured reinsurance and global capital markets access
- Rating agency consulting

In addition to these capabilities, we can also provide clients with valuable support services, such as program structuring, premium and loss history data collection and analysis, identification of third-party administrators, and systems providers with relevant experience and financial review.

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